

Message Text

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PAGE 01 BANGKO 26221 111031Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----077684 111155Z /20
R 110929Z SEP 78
FM AMEMBASSY BANGKOK
TO USDOC WASHDC
INFO SECSTATE WASHDC 0746

UNCLAS BANGKOK 26221

E.O.11652: N/A
TAGS: BEXP, TH
SUBJ: WTDR/FTI: TERM ENGINEERING CO., LTD.

REF USDOC 15363

1. THAILAND

OFFICE USE: 2. 549 3. 0054600 4. 01

5. TERM ENGINEERING CO., LTD.

6. P.O.BOX 1513, 302/2 THERD THAI ROAD, BANG YEE RUA

7. BANGKOK

8. CONTACT: MR. PHISIT UAWITHYA

9. TITLE: MANAGING DIRECTOR
OTHER OFFICIALS ARE: MR. KANOK UAWITHYA, SALES MANAGER
AND MRS. NANTHA WONGWAN, DIRECTOR.

10. PHONE: 4667055 11. TELEX: NUCLEAR TH 2588

12. CABLE: NUCLEAR BANGKOK

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13. ESTBL: 1947 14. EMPL: 120 15. SIZE: LARGE

16. REPUTATION: Y-GOOD 17. RPT DATE: 09/78

OFFICE USE: 18. K 19. NA 20. X 21. NA 22. NA

23A. 35613/235 IMP.AGT.DIST. OF DOMESTIC WATER PUMPS

AND DEEP WELL PUMPS

23B. 35316/235 IMP.AGT.DIST. OF CONCRETE MIXERS, PAVERS,
VIBRATORS.

23C. 35193/235 IMP.AGT.DIST. OF DIESEL ENGINES

23D. 35111/235 IMP.AGT.DIST. OF GAS TURBINES

23E. 36210/235 IMP.AGT.DIST. OF ELECTRIC MOTORS

23F. 28921/235 IMP.AGT.DIST. OF COMMERCIAL EXPLOSIVES

24. FOREIGN SALES: SINGAPORE, INDONESIA

25. FINANCIAL REFS: KRUNG THAI BANK LTD., 260 YAWARAJ
ROAD, BANGKOK; LAEM THONG BANK LTD., 289 SURIWONGSE
ROAD, BANGKOK; CHARTERED BANK LTD., SALADAENG, BANGKOK,
THAILAND.

26. TRADE REFS: GUS PEACH MFG. CO. INC., 1480 LINCOLN
STREET S.W., LE MARS, IOWA 51031; RAMPP CO., 111 THIRD
STREET, MARIETTA, OHIO 45740.

27. FOREIGN FIRMS REPRESENTED: AGENCY REP. OF F.E. MYERS
AND BRO. CO., OHIO 44805 FOR WATER PUMPS; STOW MFG.,
BINGHAMTON, N.Y. FOR CONCRETE EQUIPMENT.

28. POST EVALUATION: TERM ENGINEERING WAS INCORPORATED
IN 1947 UNDER THE NAME OF EKACHAI PANICH CO., LTD. AND
CHANGED TO THE PRESENT NAME IN 1961. WITH THE
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CAPITALIZATION OF DOLS 1,000,000 FIRM ACTS AS IMPORTER,
AGENT AND DISTRIBUTOR OF DOMESTIC WATER PUMPS, DEEP WELL
PUMPS, CONCRETE MIXERS, VIBRATORS, DIESEL ENGINES, GAS
TURBINES, ELECTRIC MOTORS AND COMMERCIAL EXPLOSIVES. IT
EXPORTS CONCRETE MIXERS TO SINGAPORE AND INDONESIA. FIRM
OWNS AN OFFICE INCLUDING A DISPLAY ROOM OF 900 SQ.METERS.
IT ALSO OWNS A FACTORY OF 2,400 SQ.METERS, LOCATED IN
ONE OF BANGKOK'S INDUSTRIAL AREAS, TO MANUFACTURE
CONCRETE MIXERS FOR EXPORT AND LOCAL MARKETS. FIRM
EMPLOYS 120 PEOPLE INCLUDING 15 SALESMEN AND IS A MEMBER
OF THE THAI CHAMBER OF COMMERCE. ITS SALES VOLUME IN
1977 WAS REPORTED TO BE DOLS 4,500,000 REPRESENTING
AN INCREASE OF 12 PERCENT OVER THE FIGURE REPORTED TO
THE EMBASSY IN 1976. LOCAL BANK REPORTS THAT FIRM HAS
MAINTAINED A SATISFACTORILY CONDUCTED ACCOUNT. TERM
ENGINEERING IS CONSIDERED TO BE A GOOD TRADE CONTACT FOR
U.S. FIRMS.

29. PREP: SATHIT/SOMSAK APPR: SHIRL F. MCARTHUR.
ABRAMOWITZ

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 11 sep 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BANGKO26221
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780369-0537
Format: TEL
From: BANGKOK
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780979/aaaacnem.tel
Line Count: 113
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
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Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1475713
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI: TERM ENGINEERING CO., LTD.
TAGS: BEXP, TH
To: COM
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/fcf05b52-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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